



*A message from Steve Liu,
VP Strategic Sourcing & Purchasing
Legrand North, North and Central America:*

Dear Valued Supplier and Partner,

Legrand is a 7-billion-dollar global company with over 37,000 employees world-wide, products sold in 180 countries, and facilities in over 90 countries. As the leading provider of products and systems for electrical installations and information networks wherever people live and work, Legrand delivers an unequalled depth and breadth of innovative solutions for use in residential, commercial, and industrial buildings.

Legrand's largest regional business entity, Legrand North & Central America (LNCA) makes up over 2.7 billion dollars in sales for 2018, has over 6,800 employees, and 30 manufacturing sites. This entity continues to aggressively expand its markets through acquisitions and organic growth. Our most recent acquisitions have broadened our market positions. As we grow, we expect our business partners who are competitive and innovative to grow with us.

Legrand has developed a Corporate Social Responsibility Roadmap which thoroughly outlines our goals pertaining to the business ecosystem, people, and the environment. This roadmap drives our commitment to sustainability in focusing on three pillars: better performance, better operations, and better lives. These strategic pillars enable us to drive business growth, achieve operational excellence, and enhance employee and community welfare. We expect our business partners to share these values and support us in creating a culture of sustainable procurement.

The relationship between Legrand and our suppliers is built on mutual trust, integrity, and commitment. We work with, as well as actively seek, suppliers who can collaboratively work together, drive operational supply chain excellence, and always look for innovative and sustainable product and service solutions.

Thank you,

Steve Liu